

Marlbo®



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Marlbo® SINCE 1989

COMPANY PROFILE

Marlbo Trading Company



Website



Corporate Video



Product Catalogues

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“**M**arlbo Trading Company commenced operations in 1989 as a small enterprise and has expanded into a large trading company. We were in Keyzer St, Colombo - 11 originally, then with more facilities we moved to Sangaraja Mawatha, Colombo - 10. In 2013 Marlbo Trading Company moved to its own premises at Kollupitiya, Colombo - 03. Marlbo achieved its milestone, 30 years of unprecedented service in the year 2019.”



CORPORATE INFORMATION

Name of Establishment: **Marlbo Trading Company**

Established in: 1989

Registered Office: 24, Abdul Gaffoor Mawatha,
Colombo - 03,
Sri Lanka.



1303 Colombo, Sri Lanka.



(+94) 11 - 257- 6999



(+94) 11 - 257- 7872



marlbo@sltnet.lk / marlbo@marlbo.net



www.marlbo.net



OUR PROFESSIONAL SERVICE PROVIDERS

Our Professional Consultants

Consultants

Name: R. Muthuramanadan
Former Deputy General
Manager - CEB
Address: 26/1/1, Moors Road,
Wellawatta, Sri Lanka
Telephone: (+94) 77-727-1285

Company Lawyers

Legal Consultants

Mr. Saravanan Neelakandan.
Attorney-At-Law, Notary Public,
Neelakandan & Neelakandan.,
HQ Colombo (Level 4),
No. 464A, T.B. Jayah Mawatha,
Colombo 10.
Telephone: (+94) 11-210-3050

Mr. Avindra Rodrigo.
Attorney-At-Law,
President's Counsel,
No. 03, Maha Nuga Gardens,
Colombo - 03.
Telephone: (+94) 77-776-6600

Our Auditors

Auditors

Name: R.S. Nadarajah & Co.
(Chartered Accountants)
Address: 126 3/3, YMBA
Building, Colombo 01, Sri Lanka.
Email: rsnadarajah@gmail.com
Telephone: (+94) 11-233-6174
Fax: (+94) 11-239-9106

Our Bankers



**PEOPLE'S
BANK**

PEOPLE'S BANK CORPORATE BANKING DIVISION

No. 91, ACHC Building,
Sir Chittampalam A. Gardner,
Mawatha,
Colombo 02, Sri Lanka.
Telephone: (+94) 11-248-1481

BANK OF CEYLON



Bankers to the Nation

BANK OF CEYLON

Super Grade Branch,
Merchant Tower,
Colombo 03, Sri Lanka.
Telephone: (+94) 11-461-2617



COMMERCIAL BANK

COMMERCIAL BANK OF CEYLON PLC

285, Galle Road, Colombo 03,
Sri Lanka.
Telephone: (+94) 11-257-7281

A close-up of a person's hands holding binoculars to their eyes, looking towards the right. The background is a soft, out-of-focus light blue.

Our

We strive our Best to Provide the Highest quality products at competitive prices, which is backed by outstanding customer service, providing solutions to the nation's power sector and other utilities.

A conceptual illustration showing several business people in suits standing on a series of white, 3D block steps that lead up to a large, glowing word 'Vision' in the background. Some people are climbing the steps, while others are standing on them, looking up at the word. The scene is set against a light grey background with some faint, abstract lines.

Vision

OUR MISSION

- To provide our customers the best technical and industrial solutions with value, quality and innovative technology.
- To pursue customer excellence through a trained and dedicated team to render a valuable service with high performance standards and business ethics building trust.
- To support our principals and customers with customized solutions through market research.

Marlbo Work Ethics and Values

Organizational Values

Organizational values in line with its mission and the vision to define the acceptable standards which govern the behavior of individuals within the organization.

Teamwork

The process of working together contributing their best effort in any circumstance, using their individual skills and providing constructive feedback in order to achieve organizational and individual goals.

Empathy and Trust

Understanding and interpreting others' emotions with assured faith on their character, ability, strength and reliance of an individual.

Commitment with Passion

The act of committing to our work, personalizing it to who you are and achieving a relationship that is tailored to our mutual goals.

Honesty and Integrity

Honesty is being truthful, fair, righteous and straight forward. Professional integrity is doing the right thing, by being a responsible worker, getting the job done on time to consistently deliver quality work.

Novelty

Possessing the qualities of being new, unique, innovative, interesting and to add value to your work.

Open Communication

The element of a good team consists of the openness, transparency, free exchange of ideas and objections are encouraged.



As the founder of **Marlbo Trading Company**, I have had the privilege to witness the growth of the Company, which is a “just reward” for the dedication, commitment and perseverance shown by its management and staff to achieve business objectives. It has always been our policy that customer satisfaction is a crucial part of our business. Hence we want to be one of the most friendly, customer oriented trading organizations in Sri Lanka. According to an indepth study of our customer’s requirements, we provide the best and most efficient services.

Marlbo Trading Company in a relatively short period has emerged as one of the most dynamic and progressive trading companies in Sri Lanka. Today it is recognized and respected in Sri Lanka as a dynamic and reliable company mainly in the power sector. Marlbo Trading Company has also diversified to supply other items such as industrial safety equipment and light fittings.

Many reasons can be attributed to the growth of our Company, it is my firm belief and conviction that the main reason for our success are our employees. Marlbo employees have no doubt contributed to the various levels of success that we have achieved todate. We believe that human resources plays an important role in the progress and development of the company. We constantly endeavor to improve the skills of our employees through training programs.

I look forward to being a part of the growth of **Marlbo Trading Company**, as it pursues its vision to be one of the leading Trading Companies in Sri Lanka.

M. Maniymuthu
(Proprietor)



ABOUT US



Optimising Performance to Deliver Results

Our Product Ranges:

- i. Energy Equipments MV/HV
- ii. Measuring Instruments - LV
- iii. Machinery and Tools
- iv. Industrial Sales & Safety Solution

We are also a registered vendor to government institutions, semi-government institutions, utility agencies and the private sector industries. Furthermore, we participate in local and foreign tenders.

The products, we import and distribute to the market are exclusively represented by us and we hold Agencies / Channel Partners status from overseas manufacturers/suppliers.



MANAGEMENT



Mr. M. Maniymuthu
Proprietor



Mr. Neel Weedagama
Chief Executive Officer



Mr. Upul Kulatunga
Director
Commercial & Business Development



Mr. Amila Lakpriya
Head of Engineering



Mr. M. Karunanithy
Senior Manager
Power Utilities



**Mrs. Nadeeka
Priyadharshani**
Financial Controller



**Ms. Brundha
Priyadharshani**
Senior Manager
Testing & Measuring
Instruments



Mr. Nalin Krishantha
Accountant Banking



1ST ROW FROM THE LEFT (SEATED)

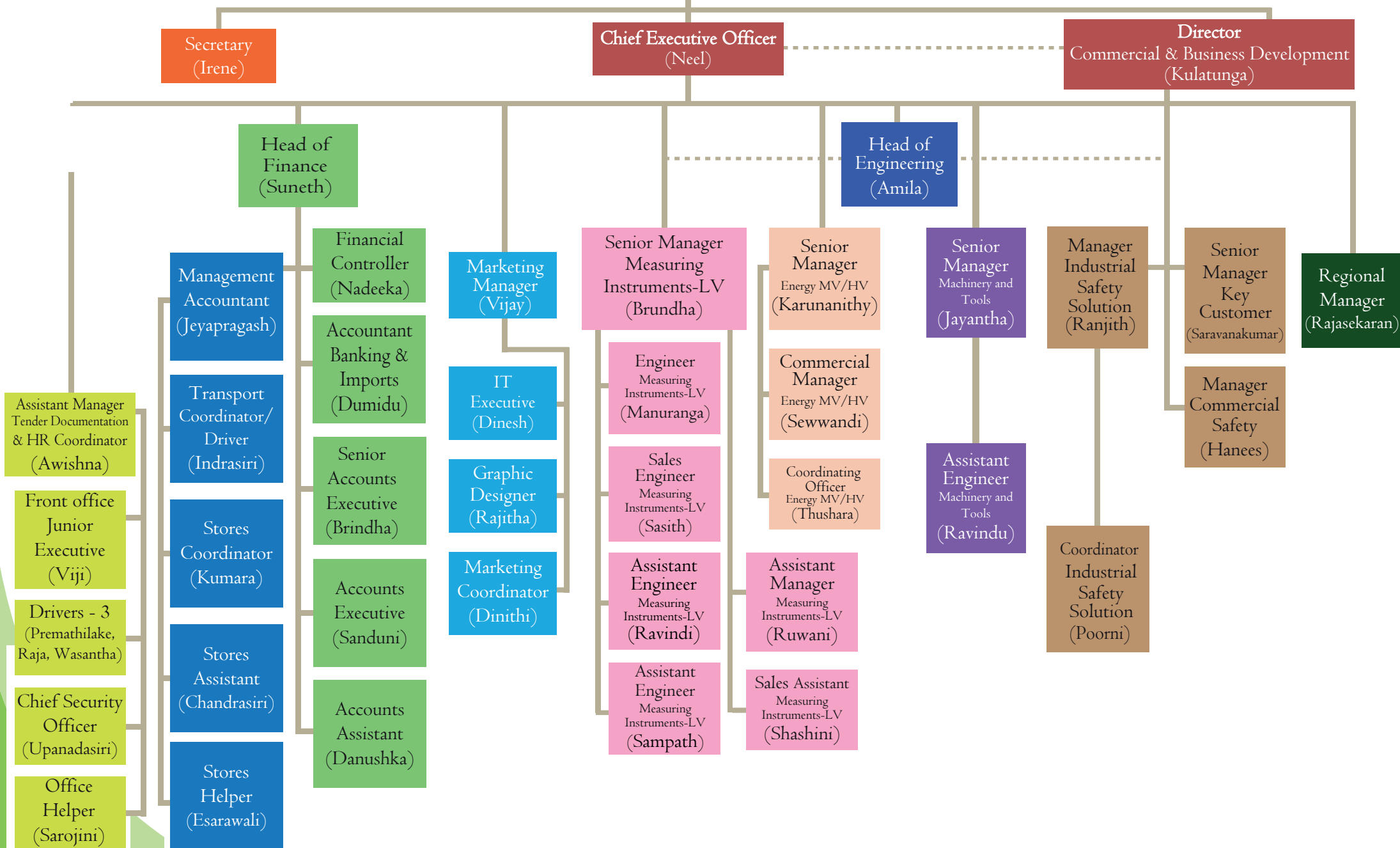
Mrs. Nawarathne S.M, Mrs. Perera P.A.C, Mrs. Pereira I.S, Mr. Jayantha. M.V.S.P, Mr. Saravanakumar. T, Mr. Vijayakumar. A, Mr. Peiris T.P, Mr. Kulatunga U.P, Mr. Maniyimuthu. M, Mr. Weedagama N.S.L.S, Mr. Karunanithy. M, Mr. Lakpriya L.H.A, Mr. Krishantha H.S.P.N, Mr. Rathnayake R.A.D.W, Mrs. Priyadarshani M.A.N, Mrs. Chandrika Silva N.A.S, Ms. Priyadarshani K.B.

2ND ROW FROM THE LEFT (STANDING)

Mr. Fernando R.T.D, Mr. Ramannan S, Mr. Chandrasiri S.K.S, Mr. Menaka K.T, Mr. Daneshkumar R, Mr. Prakash P.K.S, Mr. Jeyapragash U, Mr. Hanees H.M.M, Mr. Thivakaran. E, Mr. Muthugala M.R.K, Mr. Nanayakkara D.A.N, Mr. Somasiri M.C, Mr. Upanandasiri S, Mr. Indrasiri P.L.S, Mr. Nishantha S.S, Mr. Dhananjaya W.A.D.C.

3RD ROW FROM THE LEFT (STANDING)

Mr. Kumara A.P.N, Mr. Saravanakumar R, Mrs. Wijeyasinghe V, Ms. Basnayake C.J, Mrs. Perera K.K.A.H.G, Ms. Athukorala S.L, Mrs. Sarojini S, Ms. Priyanka B.V, Ms. Thenuwara T.H.R.H, Ms. Wickramasinghe W.K.M.M, Ms. Saranga Kumari W.A.V, Mrs. Gunewardena C.R.S, Ms. Nanayakkara K.A.S.P, Mrs. Sagayamoorthy B, Mr. Gunasena W.G, Mr. Premathilaka W.M.



Nature of Business

Marlbo Trading Company supplies electrical and safety equipment to government institutions, semi-government institutions, departments, ministries, boards, armed forces and private institutions. It participates as a locally accredited Agency representing overseas bidders in local tenders.



Staff

With a view to expand our Product Portfolio, the Market Coverage and to offer more effective and efficient service to our customers, we are strengthening our Sales and Marketing team with young, dynamic, qualified and competent staff.



Divisions

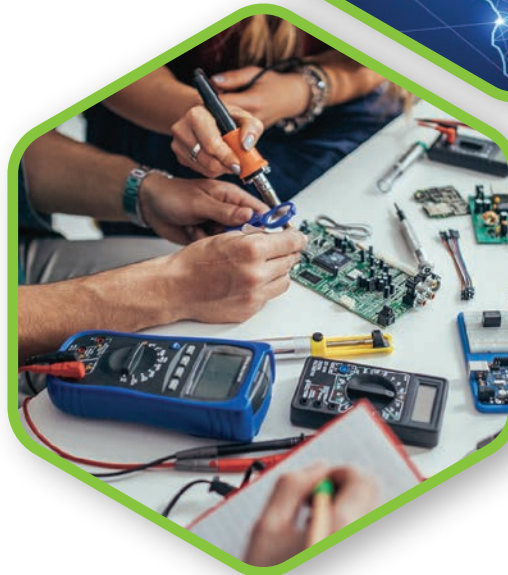
Distinctive Operational Divisions as follows:

1. Energy MV/HV
2. Measuring Instruments-LV
3. Machinery and Tools
4. Industrial Sales & Safety Solution

Global Recognition

We represent many global brands from the US, UK, Europe and Japan as their Channel Partner in Sri Lanka for the past two to three decades.

The High-Quality Standardization, On Time Delivery and efficient After Sales Service offered by our principals is our strength.



Technical Area

We have a qualified Engineering team consisting of Electrical and Electronics Engineers led by a Head of Engineering to meet all technical and after Sales Demands.

Marketing

Marketing being our lifeline, there is always a drive to explore the possibility of marketing various items that we are associated with.



Dealer Network

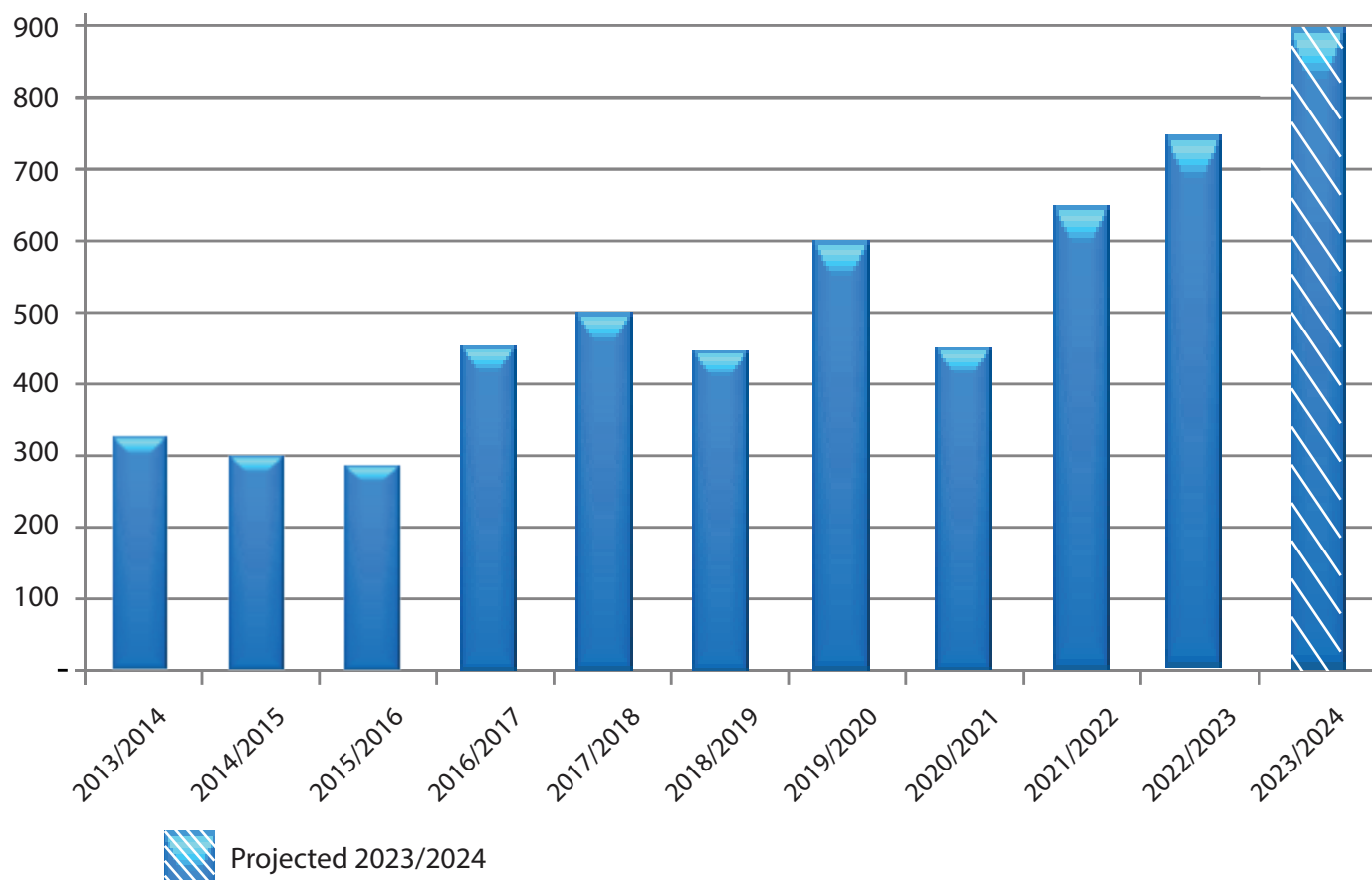
It is our intention to enlarge the current dealer network which will enable **Marlbo** to cater the needs of urban and rural areas. We have also initiated a program to increase the number of dealers.



Annual Turnover 2014 - 2024

Marlbo Trading Company

LKR Million



Energy MV/HV

SensorLink Corporation USA   HV Measuring Instruments	Michaud Export France   LV ABC Accessories	Dilo - Germany   SF6 Gas Handling Equipment & Instruments	DVPower - Sweden   Transformer, Circuit Breakers & Battery Testing Instruments
Soter - China   Fiberglass Safety Ladders	Hastings Fiber glass Products INC - USA   Fiberglass products	Amitasha Enterprises Pvt Ltd India   Galvanized Steel Towers	Keidy - China   MV Porcelain Insulators
Dubuis SAS - France   Hydraulic Crimpers & Cutters	Calmet SP. Z.O.O - Poland   Meter Testing Equipment	Savic Engineering - Belgium   Dust Control Systems	Sofamel - Spain   Connectors/Safety Products
MP Filtri - UK & Italy   Hydraulic Filtration, Contamination Monitoring Products	P&B Weir - UK   LV/MV Earthing & Safety Equipment	Nagaki Seiko Co. Ltd Japan   Tension Tools & Equipment	KLK Electro Materiales S.L.U.   Earthing Solutions
Yueqing city Full Imp and Exp Co.,Ltd   Cable Lugs	CTC INSULATOR CO., LTD   Composite Insulators	ZECK GmbH Germany   Overhead line stringing tools & Accessories	KEW Engineering Works India   LV Switchgears
GMG International - India   Heat shrinkable products Protective tubes	A.N.Wallis & Co, Ltd - UK   Exothermic Welding & Lightning Products	BAUR - Austria   UG Cable Testing & Fault Locating, Instruments	DERANCOURT - France   Cable preparation tools / Insulated tools
Globe Heat Treatment Services Ltd - UK   Heat Treatment Units & Accessories	Ferman - Serbia   LV/MV ABC Accessories	Power Sonic - USA   Sealed Lead Acid, Lithium Batteries	E+E Elektronik - Austria   Humidity, CO2, Flow & oil measurement instruments

Measuring Instruments - LV

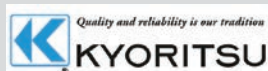
Fluke Technologies
Pvt Ltd - India
(Fluke Corporation - USA)

FLUKE



Test and measurement tools
Digital Multimeter
Clamp Meters
Thermal Imager
Battery Analyzer
Power Quality Analyzer
Vibration Analyzer
Scope Meter

Kyoritsu Electrical
Instruments Works Ltd
Japan



Test and measuring instruments
Digital Multimeters
Clamp Meters
Insulation Tester
Earth Tester
Power Loggers
Power Quality Analyzer
Multifunction Tester

Good Will Instrument Co., Ltd
Taiwan

GW INSTEK

Simply Reliable



Electrical test and
measuring instruments

Power Supply
Function Generator
Oscilloscope

Amprobe Test Tool - USA

AMPROBE



Electrical test and
measuring instruments

Light Meter
Sound Meter
Anemometer
CO2 meter

Fluke Networks - India
(Fluke Corporation - USA)



Copper Cable Test Equipments
Fiber Cable Test Equipments
Certification Equipments

kett Electric Laboratory
Japan



Measuring instruments
Moisture Meter

DeFelsko Corporation - USA

DeFelsko®



Coating Thickness Gauge
Surface Profile Gauge
Hardness Tester

Novotest
Ukraine



NDT Instruments

Fluke Process
Instruments - USA



Process Instruments

Dillon Force Measurement
Equipment - UK



Force Measurement
Equipment

PCE Instruments
Germany



Laboratory test
Equipment

Martindale - UK



Socket testers

Blacklinesafety
Canada

blacklinesafety



Gas Detectors
& Monitors

Katronics
United Kingdom



Specialists in Ultrasonic Flow
Measurement

Sonotec
Germany

SONOTEC
ULTRASONIC SOLUTIONS



Ultrasonic Solutions

Rigol
Technology

RIGOL



Oscilloscopes DC Power Supplier
Waveform Generators
Spectrum Analyzers

Industrial Sales and Safety Solution

Adela Enterprise Co., LTD
Taiwan



Lineman Safety Belts
Full body Harnesses

Yotsugi Co. Ltd - Japan



Rubber Insulation Boots

S2H Enterprise Co., LTD
Taiwan



Safety Helmets

Regeltex - France



Electrician Gloves
Over Gloves

Fuji-Denko Co. Ltd - Japan



Lineman Safety Belts
Full body Harnesses

Pan Taiwan Enterprises Co. Ltd - Taiwan



Safety Helmets

Dpi - Italy



Self Contained Breathing
Apparatuses

Ho Cheng Safety Enterprise Co. Ltd
Taiwan



Safety Equipments

Better Safe
China



Eyewash shower / basin

Premier Polyfilm LTD
India



Insulating Mats

Zelinsky Group
Russia



Full face Gas Masks
Half face Respiratory Masks

Respirex



Chemical Suits / boots

Ruian Hongan Shoes Co., Ltd
(Sigmapro) - china



Safety Shoes

Justrite
USA



Fire Safety Cabinets
Spill kits / Plunger Can

Harvik Rubber Industries
Malaysia



Fireman Boots

Viking Life Saving Equipment (Pvt) Ltd.
Denmark



Fire Fighter Jackets & Trousers

Mullion - Belgium



Fireman Gloves

PAB - Croatia



Fire Helmets

Machinery and Tools

**KuDos Global Sales Office
Taiwan**

KuDos®



• Hydraulic & Mechanical
Crimping Tools

Unitek Machinery - Taiwan



Wood Working Machinery

Torin Inc. - USA



Lifting Equipment

Keson Industries - USA



Measuring Wheel

Insulated Tools Ltd (ITL) - UK



Insulated Ratchet wrench for piercing

**Wenzhou Choieo Trade
Co. Ltd - China**



Educational Training Pannels

**Shandong Luzhong Machine
Tool Co.,Ltd. - China**



Plate Bending & Sheering Machine

TOPTECH - China



Lathe / Milling Machine

Rothenberger - German



PE Welding & Fusion Machine
Drain Cleaning System

**I dex Corporation
(Band IT) -UK**



Stainless steel Buckle
Hand Tool / Strap

Solinst Canada Ltd. - Canada



DIP Meters

**PA Hilton
UK**



Education Training
Equipment

Wuxi Plastic Welding - China



Butt welding Machine
Electro fusion Machine

edibon - Spain



Education Training
Equipment

CORPORATE CLIENTS



R.S.NADARAJAH & CO.,
Chartered Accountants.

Partner :
M.I.A. Manievannan ACA, ACMA

126-3/3, 3rd Floor,
Y.M.B.A. Building,
Colombo 01. Sri Lanka.
Tel : +94 11 233 6174
Fax : +94 11 239 9106
Email : rsnadarajah@gmail.com

M/S. MARLBO TRADING COMPANY
NO.24, ABDUL GAFFOOR MAWATHA, COLOMBO - 03.

STATEMENT OF FINANCIAL POSITION AS AT 31ST MARCH

		<u>2022</u>	<u>2021</u>
	<u>NOTES</u>		
<u>ASSETS</u>			
<u>Non Current Assets</u>			
Property Plant & Equipment	07	112,299,327.50	112,124,615.00
<u>Current Assets</u>			
Inventory		132,026,980.07	118,614,673.16
Trade & Other Receivables	08	92,177,933.25	102,147,236.78
Cash and Cash Equivalents	09	5,712,922.22	36,202,835.14
		342,217,163.04	369,089,360.08
<u>CAPITAL AND LIABILITIES</u>			
Proprietor's Capital & Current Account	10	122,011,379.20	98,391,105.41
Current Liabilities	11	220,205,783.84	270,698,254.67
		342,217,163.04	369,089,360.08

We have prepared the above **STATEMENT OF FINANCIAL POSITION** and the annexed **STATEMENT OF INCOME** from the books of accounts produced and the information and explanations furnished.

R. S. Nadarajah & Co.
CHARTERED ACCOUNTANTS



Colombo
SL/SB/SA
Date: 09.05.2022

R.S.NADARAJAH & CO.,
Chartered Accountants.

Partner :
M.I.A. Manievanan ACA, ACMA

126-3/3, 3rd Floor,
Y.M.B.A. Building,
Colombo 01, Sri Lanka.
Tel : +94 11 233 6174
Fax : +94 11 239 9106
Email : rsnadarajah@gmail.com

M/S. MARLBO TRADING COMPANY
NO.24, ABDUL GAFFOOR MAWATHA, COLOMBO - 03.

STATEMENT OF FINANCIAL POSITION AS AT 31ST MARCH

		<u>2023</u>	<u>2022</u>
	<u>NOTES</u>		
<u>ASSETS</u>			
<u>Non Current Assets</u>			
Property Plant & Equipment	08	117,274,040.00	112,299,327.50
<u>Current Assets</u>			
Inventory		227,180,264.05	132,026,980.07
Trade & Other Receivables	09	55,356,238.94	92,177,933.25
Cash and Cash Equivalents	10	6,281,424.23	5,712,922.22
		<u>288,817,927.22</u>	<u>229,917,835.54</u>
Total Assets		<u>406,091,967.22</u>	<u>342,217,163.04</u>
<u>CAPITAL AND LIABILITIES</u>			
<u>Capital</u>			
Proprietor's Capital & Current Account	11	142,031,998.54	122,011,379.20
<u>Non Current Liabilities</u>			
Long Term Loans	12	83,910,976.36	33,013,457.18
<u>Current Liabilities</u>			
Borrowings	13	154,210,820.83	135,889,878.00
Trade & Other Creditors	14	10,359,525.85	32,549,258.86
Accrued Expenses	15	8,117,577.17	4,278,367.51
Lease Creditors	16	7,461,068.47	14,474,822.29
		<u>180,148,992.32</u>	<u>187,192,326.66</u>
Total Capital & Liabilities		<u>406,091,967.22</u>	<u>342,217,163.04</u>

We have prepared the above **STATEMENT OF FINANCIAL POSITION** and the annexed **STATEMENT OF INCOME** from the books of accounts produced and the information and explanations furnished.

R.S. Nadarajah & Co.
CHARTERED ACCOUNTANTS

Colombo
SL/SB
Date: 18.07.2023



Community Social Responsibilities (CSR)



Marlbo Trading Company, Distribution of school books, bags, shoes and other items to plantation workers children of 5 estate schools in the Matale educational zone and the distribution was held at Ratwatte Tamil Vidyalayam, Matale.



Miss. Achini Jayasinghe student at Pushpadana Girls College, Kandy, was assisted and supported her corrective surgery at the Appollo Hospital, Chennai, India. After a successful surgery she is now back continuing her studies.



A Christmas & New Year function was held on 3rd December 2017, for the differently abled children attached to the School for the Deaf & Blind in Ratmalana, Sri Lanka.



As part of the 25th Anniversary of **Marlbo Trading Company**, Properieter Mr. M. Maniyimuthu and his staff members arranged lunch for around 250 Handi-capped students of Ratmalana on the 20th of September, 2014.



On the occation of Mr. M. Maniyimuthu's 51st Birthday. Served breakfast for over 350 Handi-capped students, at Ratmalana on May 23rd, 2014.



Laying Foundation Stone for the construction of Building for Sunday School at Beruwala, on 2nd May, 2014

Office Opening Ceremony held on May 23, 2013



Ribon was cut at auspicious time
by Ms. Dharana Maniymuthu

Mr.Thirukumar Nadesan
(Chairman-Hilton) and
Mr. M. Maniymuthu



Hon. C. B .Ratnayake (Minister),
Hon. John Amaratunga (M.P) and
Hon. R. Yogarajan (M.P)

Mr. & Mrs. George Selliah (Chairman-
Sellmar Ceylon Limited) with Mr.& Mrs.
M. Maniymuthu



Mr. & Mrs. W. D. Ailapperuma
(Former Secretary Ministry of
Housing & Urban Development)
with Mr. M. Maniymuthu



A Technical Seminar on "Safety at Worksite" by ICTAD/CHPD sponsored by **Marlbo Trading Company** was held on at CEB, Training Center in Piliyandala by Mr. Christophe Puisais, (Export Manager) of **MICHAUD EXPORT, FRANCE** on L.V. and ABC Accessories for the Engineers attached to CEB, Piliyandala.



To coincide with the Techno Sri Lanka Exhibition a Seminar was organized for the Engineers of the CEB. This was held at CEB Training Center. Many Engineers attended this programme. A Power Point Presentation was also held by our Foreign Principals, who came from France, USA & UK.



Techno Sri Lanka is the largest Exhibition which was held in Sri Lanka from 13th to 15th October 2017, organized by the Institution of Engineers Sri Lanka. All Engineering Faculties and utilities Companies actively participated at this event.

Marlbo Trading Company took part at this Exhibition with their Foreign Principals, at which the Deputy Minister of Power & Energy, Hon. Ajith P. Perera visited the Marlbo Stall.



To coincide with the Techno Sri Lanka Exhibition, a half-day seminar was exclusively organised for the benefit of the CEB engineers.



Mr. Mave Yeo, CEO, Gruppe Holdings Pvt Ltd, Singapore, & Mr. C. T. Siew, Managing Director, Gruppe Lighting Solution SDN. BDH of Malaysia who are Principals of Marlbo visited Sri Lanka to participate at the Techno Exhibition held at the BMICH, Colombo.



Seminar on "Safety at Worksite" by ICTAD/CHPD Sponsored by **Marlbo Trading Company**



Prof. J. R. Lucas (Snr. Lecturer - Department of Electrical Engineering, University of Moratuwa) addressing the participants at "FLUKE" Brand Testing & Measuring Instruments Seminar.

Mrs. Sujatha Wijesundara (Commissioner, Industrial Safety & Chief Factory Inspecting Engineer, Department of Labour) with our Proprietor Mr. M. Maniyimuthu at the Workshop & Demonstration on Industrial Safety Equipment



Mr. Kadiyali Srikantha (National Sales Manager of Honeywell International, India) with our Proprietor Mr. M. Maniyimuthu at the Workshop & Demonstration on Industrial Safety & Equipment.




PEOPLE'S BANK
CORPORATE BANKING DIVISION
11th Floor
People's Bank, Head Office
75, Sir Chittampalam A. Gardiner Mawatha
Colombo 02
Sri Lanka

Ref: CB2/DGM/NT
16th December 2020

To whom it may concern;

Facility confirmation – Marlbo Trading Company

We wish to inform you that Marlbo Trading Company, No.24 Abdul Gaffoor Mawatha, Colombo 03 maintains a very satisfactory relationship with the bank since year 1992. At present they enjoy bank facilities totaling to Rs.245 Million on secured basis and the current account is maintained at a very satisfactory manner.



Sadhana Perera
Chief Manager
Corporate Banking 2

Copy: Director – Marlbo Trading Company

Tel: 94-11-2581481 (General)
94-11-2524718, 94-11-4713460

Swift: PSBKSLX

Fax: 94-11-2448410
Email: cbounit@peoplesbank.lk



Bank of Ceylon
Super Grade Branch,
Kollupitiya
Tel : 4795035/2573713
Fax : 4795037


To whom it may concern,

Current Account No 1627990
M/S Marlbo Trading Company.


We write to inform you that the above mentioned constituent is maintaining the current account in a satisfactory manner in Kollupitiya Super Grade Branch since 24.01.1989.

This letter is issued at the request of M/S Marlbo Trading Company.

Yours faithfully,


Customer Service Manager

Date : 21st December 2020
Ref : KOL/2020/919



COMMERCIAL BANK


TO WHOM IT MAY CONCERN

We give below a report on Marlbo Trading Company.

Constitution	Sole Proprietorship
Registered Address	No. 24, Abdul Gaffoor Mawatha, Colombo 03
Proprietor	Mr. Muthuvel Manimuthu
Business	Importer, Dealer & Distributors of Industrial Safety Equipment, Commercial and Domestic Lighting, Industrial Tools, Testing and Measuring Instruments, Marine Cables, Accessories and Lighting, Switch Gears & Components.
Comments	The firm enjoy credit facilities totaling to Rs 60.0Mn on secured basis at present.

Proprietor of the firm is a respectable and competent businessman of substantial means. It is unlikely that he would commit the firm to any business undertaking that cannot be fulfilled. We consider the firm/Sole proprietor as undoubted for their engagements.

This letter is issued at the request of Marlbo Trading Company and is valid only for a period of one year from date.


Tharangani Kulasinghe
Assistant Manager

Commercial Bank of Ceylon PLC (Reg No. PQ 116), Kollupitiya Branch, No. 285, Galle Road, Colombo 03.
Tel: Manager: 2 577 280 General: 2 577 281, 2 577 620, 2 573 546, 2 573 605, 2 372 645
Fax Operations Dept: 2 575 448 Credit Dept: 2 510 540 Website: www.combank.lk



Unit 1 Leafold Way, Leaflets Ind Est, Corsham, Wiltshire, SN13 6SW, UK T:0044 (0)1225 811449 E:weir@pbwel.com W:www.pbwel.com

M. Maniyimuthu
Marlbo Trading Company
24, Abdul Gaffoor Mawatha
Colombo 03
Sri Lanka

Dear Sir,

The relationship between P&B Weir Electrical Ltd and Marlbo Trading Company has grown and strengthened significantly for close to a decade now. During this time, we have found the diligent care given by Mr. Maniyimuthu and his team to his customers to be second to none.

In terms of meeting the technical criterion specified by end users, supplying after sales support, and the careful coordination of all enquiries, Marlbo Trading Company have been an invaluable part of P&B Weir Electrical Ltd.'s global sales strategy, providing us with a clear route of communication with key decision makers within Sri Lanka's electricity supply industry.

In choosing to represent P&B Weir Electrical Ltd.'s range of Portable Earthing equipment, Marlbo Trading Company have made the decision not to focus on the lowest available immediate price, but instead on the highest available quality, and therefore the lowest life cost. This attitude ensures that customers of Marlbo Trading Company can use their products in full confidence that they are using the best products available.

We would like to take this opportunity to thank all those at Marlbo Trading Company for their continued support and efforts in representing P&B Weir Electrical Ltd. Through these consistent efforts, Marlbo Trading Company have become one of our most important overseas representatives, and we look forward to many more years in conducting business together.

Signed for on behalf of P&B Weir Electrical Ltd

G.J. Evans MD

15/06/2018

P&B Weir Electrical Ltd. Substation, Transmission and Distribution Earthing, Rail Equipment, Buchholz Relays and MDIs



Creator of electrical equipment
Créateur d'équipements électriques

499 Rue du Revenant - ZAC de la Combasse - 01480 Viriat - FRANCE

Tel. : + 33 (0) 970 755 024
Fax : + 33 (0) 474 452 892
E-mail : contact@michaud-export.com
Web Site : www.michaud-export.com

Your Ref.

Our Ref. CP/AB

Subject : TESTIMONIAL LETTER

From : Aurore BABUT

MARLBO TRADING COMPANY (PVT) LTD
24, Abdul Gaffoor Mawatha
COLOMBO 03
SRI LANKA

Viriat / France, 14 December 2020

For the attention of Mr. Maniyimuthu MUTHUVELU, Propr ietor

Dear Sir,

MARLBO TRADING and MICHAUD have been working together in a close co-operation the Sri Lanka market for more than 10 years, marketing, designing and supplying the local Power Grids CEB and LECO as well as the Private Sector.

Being honoured to work with such an efficient and professional organisation, we do hereby express our deep gratitude as your esteemed company is holding a banner the best possible way in Sri Lanka :

- MARLBO TRADING is dedicated to customer services making the End User happy always.
- MARLBO TRADING is supplying quality solutions building a catalogue with the best brands.
- MARLBO TRADING is holding stock & catalogues, training staff for the best After Sales Service.
- MARLBO TRADING is extremely efficient on communication, using leading edge web promotion.
- MARLBO TRADING is reinforcing overall performance today thanks to customer payment on line.

As a French manufacturer, we are honoured to serve MARLBO TRADING and Sri Lanka, the Country of Smile. We have been successful in Sri Lanka on overhead and underground and this is thanks to MARLBO TRADING. Therefore, in the name of the MICHAUD organisation and its management, we have a few words : << CONGRATULATION S AND THANK YOU >>.

Wishing you a good receipt, please do contact us for any further assistance you may require, assuring you of our best service all time.

Yours faithfully,

MICHAUD EXPORT
499 Rue du Revenant - ZAC de la Combasse
01480 VIRIAT - FRANCE
Tel. : +33 (0) 970 755 024
Fax : +33 (0) 474 452 892
E-mail : contact@michaud-export.com
web : www.michaud-export.com

C. PUISAS,
Export Manager

SAS au capital de 1 000 000 € - R.C. Bourg 95 8 569 - SIRET 409 590 387 00026 / 52108 - Domiciliation : C/CAIN ENTREPRISES

KYORITSU INSTRUMENTS ASIA PTE LTD



1535, ROCHOR ROAD, #03-00 BUGIS VILLAGE, SINGAPORE 188428. TEL +65 6336 3398 FAX +65 6336 1696

MARLBO TRADING COMPANY
24, Abdul Gaffoor Mawatha,
Colombo - 03, Sri Lanka

January 30, 2019

TESTIMONIAL OF EXCELLENT PERFORMANCE

We, Kyoritsu Instruments Asia Pte Ltd, an associated company of Kyoritsu Electrical Instruments Works, Ltd., Japan (KEW Japan) have been working together with Marlbo Trading Company and would like to thank you and your staffs for the excellent performances throughout the past years.

We have no doubt of your commitment as it is all proven by the time and effort your company has been putting in to promote and create brand awareness for our products in Sri Lanka. Your staffs are very well trained and efficient as communication with them is very smooth and are swift in their response.

Aside from achieving your annual sales target, sales figures are also increasing which we are very impressed and we definitely believe that Marlbo Trading Company will be able to achieve even greater results in the near future.

It has always been our pleasure working together with you and hope that we can continue our long-term business relationship and commitment.

Yours sincerely,

KYORITSU INSTRUMENTS ASIA PTE LTD

Chua Ming Yang
Marketing Manager

January 30, 2019



ශ්‍රී ලංකා නාවික හමුදා මූලස්ථානය
කොළඹ

இலங்கை கடற்படைத் தலைமை அலுவலகம்
கொழும்பு
SRI LANKA NAVY HEADQUARTERS
COLOMBO

ඔබේ අංකය
உமது இல.
Your No.

මගේ අංකය
எமது இல.
My No. } S & S 22

තැ. පො.
க. பெ.
P.O. Box } 593

දුරකථනය
தொலைபேசி
Telephone } 011 - 2421151 - 5
011 - 2430951 - 5

දිනය
திகதி
Date } 07th April 2010

Mr. Nilam Hallaldeen,
Chief Financial Officer,
South Asia Gateway Terminal (Pvt.) Ltd,
Port of Colombo,
11A, York Street,
Colombo 01

SERVICES OF M/S MARLBO TRADING COMPANY

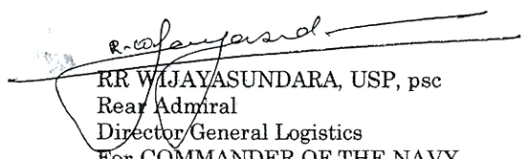
M/s Marlbo Trading Company at "S. G. Arcade", 2nd Floor, 441/7, Sri Sangaraja Mawatha, Colombo10, is a registered supplier to Sri Lanka Navy for a long period of time.

They have supplied to SLN Power Cables, Marine Cables, Security Lamps and other various kinds of Electrical Items.



The services, products and after sales services provided by M/s Marlbo Trading Company to SLN has been satisfactory for all these years.


For any further clarification you may please contact the under signed.

The letter is issued at the request of M/s Marlbo Trading Company.


RR WIJAYASUNDARA, USP, psc
Rear Admiral
Director General Logistics
For COMMANDER OF THE NAVY

[illegible]

 <p>දේශීය ආදායම් දෙපාර්තමේන්තුව</p> <p>உள்ளாட்டு இறையித் திணைக்களம்</p> <p>INLAND REVENUE DEPARTMENT</p>	<p>සේවාදායක දුරකථන අංක 93602026 තුළ සිට දේශීය ආදායම් දෙපාර්තමේන්තුව 2 වැනි මහල, චම්පත්පාලම් රෝඩ්වලින් පිටත, කොළඹ 02, ශ්‍රී ලංකාවයි.</p>	<p>බාණ්ඩුකරණයේ කුලිය ගෙවීමට හා බැඳුණු සංස්ථාපිත භූමිමල්ලී නිකායකයන් 2 කට යාතු. ජිත්‍රාපාලම් රෝ. බාණ්ඩු නිකායකයන්, කොළඹ 02, ශ්‍රී ලංකාව.</p>	<p>Customer supporting & Promotion unit Inland Revenue Department 2nd Floor, Chittampalam A. Gardiner Mawatha, Colombo 02, Sri Lanka.</p>
<hr/> <p>දුරකථන : 011234205 / telephone:011234205 ඇමති : 0112338924 / Fax: 0112338924 e-mail: csp@ird.gov.lk Web: www.ird.gov.lk</p>			
<p>Ref. No. : CSP/VAT/ACT/2023/705 22.06.2023</p>			
<p>Maniyumthu M Marlbo Trading Co 24, Abdul Gaffoor Mw Colombo 03</p>			
<p>Dear Sir/Madam</p>			
<p>Tax Confirmation Certificate TIN/ File No : 631441211-7000 Name : Maniyumthu M (Marlbo Trading Co)</p>			
<p>This refers to your request letter dated 22.06.2023 and wish to inform you the following.</p>			
<p>Registered Tax Type : VAT Date of VAT Registration : 01.08.2002 Status : Active</p>			
<p>This certificate is valid up to 22.12.2023, only for Payments & Tender purpose.</p>			
<p>This letter is issued at the request made by you.</p>			
<p>Yours faithfully</p>			
<p> Commissioner Customer Supporting & Promotion Unit</p>			
<div style="border: 1px solid black; padding: 5px; margin-top: 10px;"> <p>H. Hayeruma Commissioner Customer Supporting & Promotion Unit Department of Inland Revenue Colombo 02.</p> </div>			

 දෙමළ අරාමු බදු තැන්පත් කළ உதவித் துறைமுகத் திணைக்களம் DEPARTMENT OF INLAND REVENUE	
එ.පි.බ. වැට්ටම් පාසා 2 වන මහල දෙමළ අරාමු බදු තැන්පත් කළ පාසා, 515 මුහුදු තීරයේදී එ.ස.වි.වි.ව. සහ කොළ 02, ශ්‍රී ලංකාව	ඩී.ජී.ඒ.සී. ජයවර්ධන 2වන මහල දෙමළ අරාමු බදු තැන්පත් කළ ප.ස.ව. 515 මුහුදු තීරයේදී එ.ස.වි.ව.ව. සහ කොළ 02, ශ්‍රී ලංකාව

mobile : 0112238541 fax: 0112238541 e-mail: "Tel@inland.gov.lk" 0112238541,0112334201,0112334202,0112334203,0112334204 www.inl.gov.lk

Date : 12.11.2013


VAT Registration Number	631441211 - 7000
Effective date of Registration	01.08.2002
Name	MANIYMUTHU M
ADDRESS	MARLBOROUGH TRADING CO 24 ABDUL GAFFOOR MW COLOMBO 03


VALUE ADDED TAX REGISTRATION - PERMANENT CERTIFICATE

The Department of Inland Revenue is pleased to assign you the above Registration Number for the purpose of Value Added Tax (VAT).

- This Certificate should be displayed at business Premises.
- This can be forwarded at the Customs for clearing of goods.

Yours faithfully


T.G.D.S. Jayawardena
 Deputy Commissioner
 VAT Registration Branch
 Department of Inland Revenue
 Colombo 02



For the Commissioner General of Inland Revenue



A Souvenir from People's Bank
for 30 years Anniversary
2020



World's Best Market Penetration
2018



Fluke Sales Target Achievement
Award 2019



MICHAUD congratulates **Marlbo Trading**
for 30 years Anniversary
2019



Leader of the Opposition congratulates
Marlbo Trading for 30 years Anniversary
2019



The National Chamber of Commerce of Sri Lanka

AMCHAM



SRI LANKA

The American Chamber of Commerce of Sri Lanka



Sri Lanka - China Friendship Association



Council for Business with Britain Sri Lanka



Sri Lanka France business council



Sri Lanka Japan Business Council

